Message Text

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PAGE 01 STATE 079881 ORIGIN TRSE-00

INFO OCT-01 ARA-10 ISO-00 EB-08 AID-05 SS-15 OMB-01 /040 R

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DRAFTED BY OASIA:IDB:WTHOMSON:CMR APPROVED BY EB/IFD/ODF:AFWATSON OASIA:IDB:C.I.BRADFORD, JR; OASIA;ID:A NACHMANOFF OASIA:I:C.F.BERGSTEN OASAIDN J. JOHNSON

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P 290012Z MAR 78 FM SECSTATE WASHDC TO AMEMBASSY BRASILIA PRIORITY

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E.O. 11652: N/A

TAGS: EAID, EFIN

SUBJECT:

1. PLEASE DELIVER LETTER CONTAINED IN PARA 2, FROM TREASURY ASSISTANT SECRETARY BERGSTEN TO HOST GOVERNMENT MINISTER OF FINANCE. THE LETTER ASKS THE MINISTER TO DIRECT THE BRAZILIAN EXECUTIVE DIRECTOR AT THE IMF/IBRD TO VOTE AGAINST THE PROPOSED INCREASE IN IMF/IBRD SALARIES, LIMITED OFFICIAL USE

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WHEN THE ISSUE IS DISCUSSED AT THE IBRD AND IMF ON MARCH 30 AND 31 RESPECTIVELY.

2. LETTER FOLLOWS QUOTE:

DEAR MARIO:

I AM WRITING TO ASK FOR YOUR SUPPORT ON THE UPCOMING PROPOSAL TO INCREASE STAFF SALARIES AT THE WORLD BANK AND

INTERNATIONAL MONETARY FUNDS. THE BANK BOARD WILL BE DISCUSSING A PROPOSED FULL COST-OF-LIVING INCREASE IN NET SALARIES ON MARCH 30 AND THE FUND BOARD WILL DISCUSS A SIMILAR PROPOSAL ON MARCH 31.

YOU WILL RECALL IN OUR MEETING IN BRASILIA IN DECEMBER 1977 HOW I EMPHASIZED THAT PRESIDENT CARTER WISHED TO INCREASE THE OVERALL LEVEL OF U.S. AID, AND HOW WITHIN THAT ENLARGED ASSISTANCE A GROWING PORTION WOULD PROBABLY BE TRANSFERRED THROUGH THE INTERNATIONAL FINANCIAL INSTITUTIONS (IFIS). THE U.S. THUS CLEARLY WISHES TO MAKE THE IFIS THE LEADING EDGE OF OUR DEVELOPMENT EFFORT, AND IS MAKING EVERY EFFORT TO JUSTIFY THESE INCREASES TO THE CONGRESS.

THERE ARE, HOWEVER, SOME ISSUES THAT MUST BE RESOLVED IN A SATISFACTORY MANNER TO THE CONGRESS BEFORE THESE APPROPRIATIONS WILL BE FORTHCOMING. PROBABLY THE SINGLE-MOST FREQUENTLY RAISED ISSUE IS THAT OF THE SALARY LEVELS AT THE IMF AND IBRD. WE ARE WORKING HARD IN THE JOINT COMMITTEE ON COMPENSATION ISSUES, UNDER THE DISTINGUISHED CHAIRMANSHIP OF ALEX KAFKA, TO BRING ABOUT A FAIR, EQUITABLE AND LASTING SYSTEM THAT WILL SETTLE THIS DIVISIVE ISSUE.

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THE JOINT COMMITTEE IS DUE TO MAKE ITS FINAL REPORT BY MID-1978 AT WHICH TIME WE WOULD HOPE THAT ITS RECOMMENDATIONS WILL BE INCORPORATED INTO THE INSTITUTIONAL SALARY SCALES. I BELIEVE IT WOULD BE WISE TO WAIT FOR THIS COMMITTEE TO MAKE ITS FINAL REPORT, AND NOT PREJUDGE THE ISSUE BY AWARDING ANY INCREASES BEFORE THAT REPORT IS ISSUED. AT THIS TIME WE HAVE NO SUBSTANTIVE EVIDENCE THAT WE CAN PRESENT TO CONGRESS TO SHOW AN INCREASE IS JUSTIFIED. THE CONGRESSIONAL REACTION COULD BE SEVERE IN THE ABSENCE OF SUCH JUSTIFICATION.

I HOPE THAT YOU AGREE THAT A SHORT DELAY NOW IS IN EVERY-BODY'S BEST LONG-RUN INTERESTS, IF IT IMPROVES THE ATMOSPHERE TO ENABLE US TO OBTAIN OUR NEEDED LEGISLATION.

I LOOK FORWARD TO YOUR CONTINUED COOPERATION ON ALL IFI ISSUES

SINCERELY.

C. FRED BERGSTEN

ASSISTANT SECRETARY FOR INTERNATIONAL AFFAIRS

END QUOTE. COOPER

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MINISTER OF FINANCE
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